Vancity

Good Money[™] through Community Investment



How Vancity started!





This is the charter of Vancity in October 1946
•14 people with \$5 shares
•Setting-up their own credit

union to meet their financial needs

In 2012 we are 66 years old •Canada's largest credit union •and a financial cooperative deploying members' pooled capital locally, for community good

Vancity is all about Good Money[™]





Our promise to members is 'to make you good money by putting money to good.'

Good money is changing how we see wealth and transforming the place where we live. It's members helping members meet their financial goals no matter how big or small.

It supports companies that are sustainable now so that we can all be better off in the future. It gets behind growing businesses.

Vancity is always innovating





We were the first financial institution to:

write mortgages east of Main
 Street in Vancouver

 in Canada to underwrite mortgages to women without a male co-signer

- to become carbon neutral
- and in 2011 the largest organization in Canada to sign onto the Living Wage campaign and commit to being a Living Wage Employer.

Our vision to redefine wealth is about mobilizing \$16 billion of members' assets





Our vision is to redefine wealth

That means leveraging \$16-billion in members' assets to financially support a broad spectrum of high impact organizations. We aim do this through:

- •Targeted and innovative impact lending and investment programs.
- Advice, advocacy and partnerships

•Grants (since 1994, Vancity has generated \$221 million in *Shared Success* grant dollars)

We invest in communities by serving a broad spectrum of organizations including:





- Businesses
- Not-for-profits
- Cooperatives
- Labour unions
- •First Nation/Métis government organizations
- Social enterprises

We invest in high impact proven sectors too

Vancity Make Good Money-

We work in a number of other areas that create impact in our communities. These are niche lending and investment areas that have proven markets.



- Aboriginal communities
- Labour Unions
- Microfinance
- Not-for-Profits

Affordable Housing (AH)





We invest in:

The creation or upgrade of affordable housing stock (defined as 25% or more below market rate). This includes: emergency and homeless shelters, transition housing, non-profit or subsidized housing, co-op housing, rental housing, on-reserve housing, life leases and property ownership.

Why?

Stable and affordable housing is a key driver of an individual's economic selfreliance, which in turn improves our community's well-being.

AH – meet 60 West Cordova





AH – meet the Chrysalis Society





Energy and Environment (E&E)





We invest in:

- Green buildings and the energy efficiency of buildings
- Organizations producing green products and services, clean technology
 - Organizations actively reducing the environmental impact of their operations

Why?

We recognize the impact of the built environment and business community on climate change

E&E – meet Greasecycle Inc.





E&E – meet Canoe Creek Hydro





Local, Natural and Organic Food (LNOF)





We invest in:

Businesses, not for profits and sector initiatives focused on local and organic food

Why?

To grow and promote a viable and sustainable local food system—one that contributes to a healthier environment, improved individual health, and a more resilient local economy.

LNOF – meet A Bread Affair





LNOF – meet The Root Cellar





Social Purpose Real Estate (SPRE)





What invest in:

property and facilities owned and operated by mission-based organizations and investors for the purpose of community benefit

Why?

The acquisition or construction of land and buildings supports the sustainability of the not-for-profit sector, and in turn, the blended value they provide to community.



SPRE – meet Kettle Friendship Society





Social Enterprise and Social Venture (SE&SV)





We want to invest in:

Social Enterprise and Social Venture to provide debt finance and equity capital to high impact social enterprises that do not qualify for grants or conventional financing structures.

Why?

Our aim is to address the funding gap often present at a critical stage in the growth of a social enterprise. Bridges gap between grants and conventional lending

SE&SV – meet Save on Meats





SE&SV – meet Demonstrating Value





Other building blocks for Redefining Wealth - SRI, grants, sponsorships, collaboration





Other building blocks in support of our vision include providing an excellent member experience based on sound business advice and relevant financial services, bringing together individual members' financial prosperity and member and community well being.

We are transforming our sustainable wealth management offering to focus sales on socially responsible investing options.

We grant. We advise. We collaborate.

We're part of a global movement





In 2010 Vancity joined the Global Alliance for Banking on Values, an international network of financial institutions using finance to deliver sustainable development for people, communities and the environment.

Vancity wants to engage our local thought leaders in our vision and develop leadership capacity in our broader community, so that when we fully deliver on our vision, there will be an informed, willing and able community ready to work with us.

By being part of Vancity, you help create something greater





Our members have always known their business with Vancity makes them a part of something greater.

They can be proud that their every transaction contributes to the financial, environmental and social well-being of their community.

By joining Vancity you join a cooperative, 400,000 members strong, dedicated to doing good with money and putting money to good.

Vancity is all about Good Money[™]



